

# Curriculum Vitae

## Donald J Horan, CPP

---

President, Loss Control Concepts, Ltd.

Tel: 617.422.6250

Fax: 843.482.0425

Email: dhoran@losscontrolconcepts.com

### **SUMMARY OF QUALIFICATIONS**

---

- Accomplished security executive and loss prevention professional specializing in the protection of assets and facilities, with specific expertise in the retail industry. Published author, corporate speaker, business consultant and expert witness.

### **RELEVANT EXPERIENCE**

---

- Career retail loss prevention executive with broad experience in department store, discount store and specialty store environments. Developed and implemented numerous shrink control programs for retail companies, holding director-level positions with overall supervision of security, loss prevention, inventory control and internal audit functions. Developed procedural guidelines and corporate policy for the security function, and facilitated loss prevention training programs at both staff and executive levels.

### **CERTIFICATIONS & AFFILIATIONS**

---

- Certified Protection Professional, (CPP), ASIS International, 1995
- ASIS International Retail Council, 2001 – 2011
- Retail Industry Leadership Association (RILA), LP Steering Committee, 2003 – Present
- International Association of Professional Security Consultants, 1997 – Present
- Turnaround Management Association, 2003 – 2007
- International Council for Shopping Centers, 2002 – 2006

## **PROFESSIONAL PUBLICATIONS**

---

- Author, *Retailer's Guide to Loss Prevention and Security*, CRC Press, 1997
- Contributing Author, *Retail Crime, Security, and Loss Prevention*, Butterworth-Heinemann, 2008
- Featured Articles:
  - *Loss Prevention Magazine*, May - June 2009
  - *Security Management Magazine*, April 2004
  - *Chain Store Age*, December 2003
  - *Convenience Retail Magazine*, 2001-2002

## **RELATED ACCOMPLISHMENTS**

---

- Coordinated security logistics for client companies with federal, state and local law enforcement agencies for such hi-profile events as:
  - 2004 Republican National Convention, New York City
  - 1996 Summer Olympics Games, Atlanta, GA
  - Thanksgiving Day Parades, 1979 – 1984, New York City
  - Formulated security plans for various labor action contingencies

## **EMPLOYMENT**

---

- 1995 – Present: Loss Control Concepts, Ltd., Atlanta, GA. Principal and Managing Director. Own and operate a retail loss prevention consulting company, providing an independent resource for security and loss prevention programs.
- 1998 – 2004: Director of Loss Prevention, Gordon Brothers Retail Partners, LLC, Boston, MA. Responsible for the development of customized loss prevention programs for a specialized division engaged in the disposition of inventory and assets for distressed retailers. Oversaw all aspects of asset protection for client-companies operating store closing and going-out-of-business sales, including physical security, access control, expense planning and guard force management.

## **EMPLOYMENT – CONTINUED**

---

Managing Partner, Gordon Brothers Retail Protective Services, a division of Gordon Brothers Retail Partners, LLC, Boston, MA.

Full executive oversight and P&L responsibility for a stand-alone consulting practice developed for Gordon Brothers' clients in the retail and finance sectors to provide expertise in risk assessment, loss prevention and security for retailers, lenders, turnaround managers and work out groups operating in the distressed marketplace.

- 1992 – 1994: Blockbuster Entertainment, Atlanta GA. Regional Loss Prevention Director. Administered corporate loss prevention program for 165 retail video rental stores and later, 200+ retail music stores.
- 1990 -1992: National Loss Prevention Bureau, Atlanta, GA. Regional Vice President. Overall sales and operating responsibilities for regional field office offering comprehensive loss prevention consulting and services to retail companies in the southeast.
- 1989 – 1990: B. Altman & Company, New York, NY. Vice President of Loss Prevention. Overall administrative responsibility for security, inventory control and internal audit functions of major department store company, with 9 full line department stores, distribution and warehouse facilities.
- 1986 – 1989: Hahne & Company, a division of May Department Stores, Newark, NJ. Director of Security. Overall administrative responsibility for security and loss prevention functions of major department store company, with 9 full line department stores, distribution and warehouse facilities.
- 1978 – 1986: Macy's New York, New York, NY. Regional Security Director. Overall administrative responsibility for security and loss prevention functions of major department store company's northeast region, with 22 full line department stores; includes three years as manager for the flagship Herald Square location.

## **EDUCATION**

---

- B.A. degree, Criminal Justice, Mercy College, Dobbs Ferry, NY

## **REFERENCES**

---

Available Under Separate Cover